# \$BIZRECYCLING Food Recovery Grant

## Information Session

May 15, 2024

# Today's Agenda

## Who we are

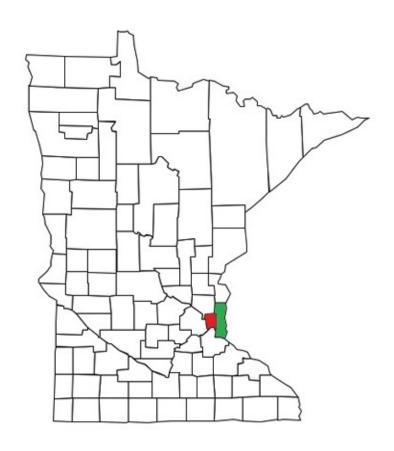
## Food Recovery Grant

- + Purpose
- + Eligibility
- + Requirements
- + Evaluation Criteria
- + Application Process

**Question & Answer Period** 

## Ramsey/Washington Recycling & Energy

- Ramsey and Washington counties have worked together to manage trash responsibly since the 1980s.
- Over 800,000 residents and 70,000 businesses
- 14% of state's population
- Public entity responsible for meeting the state of MN's 75% recycling goal.
- Overseen by a joint powers board of Ramsey & Washington County Commissioners.





## Ramsey & Washington County Solid Waste Priorities

#### Minnesota's waste hierarchy

Most preferred environmental option

Least

option

preferred

environmental

onmental Reuse

Recycling

Reduction

Composting

Waste to energy

Landfilling

**Top Priority – Upstream** 

- Waste reduction, reuse, and repair
- Source-separated recycling reusable items, recyclable items, and food scraps
- Outreach and education behavior change

75%
Recycling
Goal =
Reduction,
Reuse &
Recycling

#### <u>Last Option – Downstream</u>

- Processing waste for energy
- Pulling valuable materials from waste stream
- Landfilling as last resort



## The R&E Center (Downstream Processing)

- Located in Newport, MN
- Purchased by the two counties in 2016
- All trash from residents and businesses in the two counties is delivered here.
- Trash is processed into refuse-derived fuel (RDF) used by Xcel Energy to generate electricity.
- About 10% is landfilled.
- R&E Center manages nearly 13% of the state's total waste

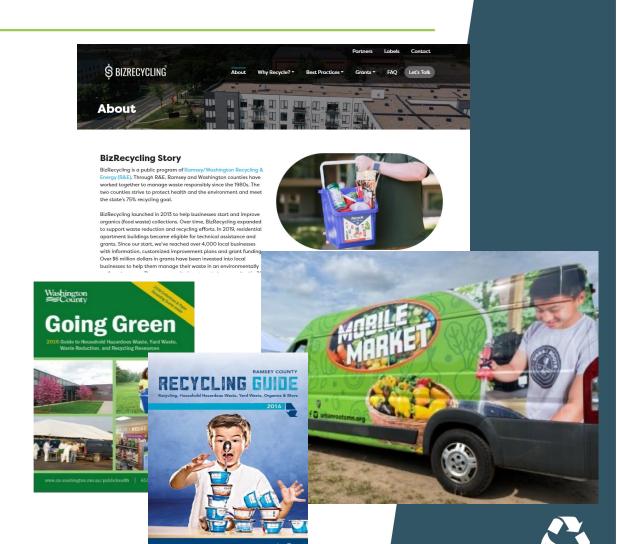






## Community Programming (Upstream Prevention Work)

- BizRecycling
  - Technical assistance and grant funding for commercial sector entities.
  - Technical assistance and grant funding for apartment buildings.
- Business Pollution Prevention
- Food Waste Prevention
- Food Scrap Recycling
- Compost Market Development
- Mattress Recycling
- Deconstruction/C&D Recycling
- Reuse & Repair
- Outreach and Education





#### **PURPOSE**

Increase commercial waste diversion through waste reduction & recycling

#### **HOW**

Engagement + Technical Assistance + Grants

TA Providers: EcoConsilium & Minnesota Waste Wise

**IMPACT** (Food Recovery Grants since 2021)

36 grants awarded 3,000 tons of food waste prevented





S BIZRECYCLING Grant Portfolio BizRecycling grants help your business, apartment, school or organization reduce, reuse and recycle better.

Find more complete information at:

**BizRecycling.com/Grants** 

| Grants up to:        | Waste Reduction<br>+ Innovation Grant<br>\$50,000  | Food Recovery<br>Grant<br>\$20,000  | Recycling Grant<br>(Apartments)   | Recycling Grant<br>(Businesses)<br>\$10,000  | Organics<br>Reward<br>\$5,000  | Bin Only<br>Grant<br>\$2,500  |
|----------------------|--|---|---|--|--|---|
| Who can apply?       | Businesses<br>Non-Profits<br>Schools & Colleges  | Businesses*<br>Non-Profits<br>Food Shelves & Banks<br>Farmers Markets<br>Colleges   | Apartments  | Businesses<br>Non-Profits<br>Schools & Colleges<br>Food Shelves & Banks  | Businesses<br>Apartments<br>Schools & Colleges<br>Food Shelves & Banks | Businesses**<br>Farmers Markets<br>Food Shelves & Banks   |
| Purpose              | Prevent the creation of waste.   | Recover surplus, edible food to distribute to people in need.   |   | organic collections and<br>on and reuse activities.  | Incentivize organic<br>(food waste) collection<br>services.            | Improve recycling and food waste collection for small businesses.   |
| Use<br>funds<br>for: | Equipment to eliminate solid waste from production processes Equipment to move business from disposable to reusable options Infrastructure improvements Industry-specific consultation Research and development activities | Collection materials<br>and equipment for<br>recovery activities<br>Storage costs<br>Transportation costs<br>Staffing costs related<br>to food recovery<br>Infrastructure and<br>equipment<br>Educational resources | Food waste man Compactor Comstruction upgrad recycling or food Limited supply of Reusable food Dishwashers and ins converting fro | and food waste bins stations equipment agement systems s and balers des to accommodate I waste collection compostable ware d service ware stallation costs when om disposables al resources recycling training | Up to three months<br>reimbursement of<br>organics hauling costs       | Trash, recycling and<br>food waste bins and<br>equipment ordered<br>directly from the<br>BizRecycling catalogue |

<sup>\*</sup>Food producers, distributors, grocers, and cafeterias only.

<sup>\*\*</sup>Applicant must have less than one million in annual revenue.

# **Key Definitions**

## **Food recovery** (also known as food rescue):

 collection of surplus food from grocery stores, distributors and other sources of safe and edible food that can be redistributed to people who need it

## **Gleaning:**

 Collection of surplus produce from farms or farmer's markets distribution to people who need it

## About



**Launched in 2021** in response to increased food waste and food insecurity

Purpose: Recover surplus, edible food to distribute to people in need.

Who Can Apply: Businesses (grocery stores, food distributors, cafeterias), non-profits, colleges, churches

- Recover and/or donate food in Ramsey or Washington County
- Grants awarded per address
- Must be able to provide a W9 form

**Grant Limit:** \$20,000

• 50% of the grant award is provided at project start, 50% via reimbursement, \$250 for completing a final report.

#### **Available Funding:**

- Grants awarded twice annually with option to reapply annually
- \$300,000 per year available for Food Recovery Grants; awards are given until all funds are dispersed.



## Requirements



- Work with a technical assistance provider.
  - Initial site visit
  - Grant submission
  - Implementation support
  - Reporting support
- Complete a Food Recovery Grant application.
- Enter into a contract agreement with R&E for a period of 18 months.
  - Quarterly reports
  - Mid-term/reimbursement report
  - Final report questions included in last quarterly report



## Funding priorities

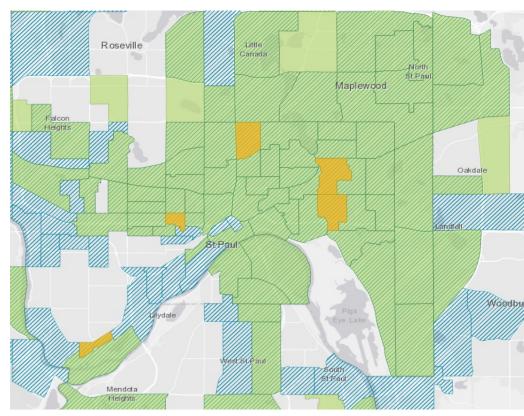


#### **Priority Projects:**

- Donation and distribution of culturallypreferred and healthy foods
- Food distribution in environmental justice priority areas
- Purchases/programs that will sustain food recovery beyond the grant period
- Collaborative projects (for example, a food shelf distributing to multiple organizations)

#### **Ineligible expenses:**

- Purchase of food that is not recovered
- Food to be sold
- Composting or food-to-animals
- Fuel purchase



Source: https://mpca.maps.arcgis.com/apps/MapSeries/index.ht ml?appid=f5bf57c8dac24404b7f8ef1717f57d00

## Use of Funds



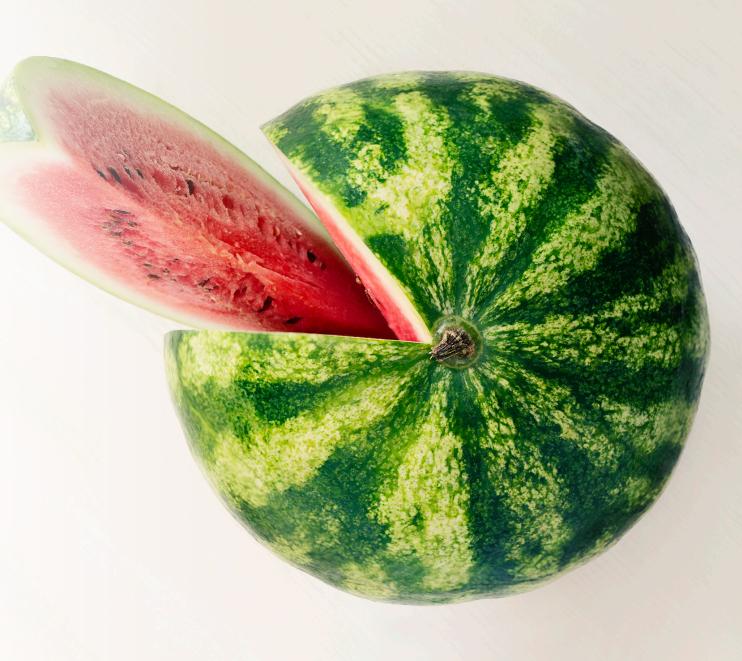
- Materials needed for food recovery activities, including collection materials (buckets, boxes, etc.), materials to assist with food mobility (carts, pallets, etc.)
- Storage costs, including rental and/or equipment purchase for storage
- Transportation costs, including vehicle rental if necessary. Transportation costs include mileage reimbursement. Fuel costs cannot be reimbursed
- Infrastructure and equipment for use in food recovery and donation efforts, including refrigeration and shelving
- Funding for staff for recycling education training (hourly wage for each employee for one hour of training)
- Staffing costs up to \$15,000 or equivalent of .5 FTE, whichever is less, for work directly associated with food recovery and/or gleaning activities

# Application Review

| Question   |  |
|--|--|
| Organization description   | <ul> <li>Inform about organization mission and key objectives/services</li> <li>Describe populations and geographic areas served, providing percentages of client population when feasible</li> </ul>  |
| Activities related to food access and justice  | <ul> <li>Inform about commitment to promoting access to healthy and/or culturally relevant foods</li> <li>Inform about reaching communities disproportionately impacted by food insecurity, climate change and poor health outcomes</li> </ul> |
| <ul> <li>Project Activities (MOST IMPORTANT)</li> <li>Be clear and thorough</li> <li>Describe in detail how the funds will be used</li> <li>Provide detailed descriptions of project timeline, locations of activities, plans for distributing and/or collecting food</li> </ul> | <ul> <li>Informs about specifics of programs</li> <li>Informs about feasibility of programs</li> <li>Informs about the sustainability of programs</li> <li>Provides more detail to supplement budget</li> </ul>                                |
| <ul> <li>Budget and staffing tables</li> <li>Connect to program activities</li> <li>Provide product brand/item types when applicable</li> <li>Provide quotes and/or links to product details</li> <li>Ensure quantity and cost per unit are accurate</li> </ul>                  | <ul> <li>Informs about program cost effectiveness</li> <li>Demonstrates understanding of program guidelines</li> <li>Informs about food safety practices (e.g., if NSF-approved equipment is included)</li> </ul>                              |

# Top Reasons for Denials

- Ineligible items requested
- High cost per pound of food recovered
- Application incomplete or completed with limited detail
- Questionable food safety practices





## Evaluation

#### **Process**

- Holistic team review process, looking at criteria below
- Recommendations sent to R&E leadership for final decision making

#### **Evaluation Criteria**

- Food waste prevention volume
- Addressing food access and justice (based on activities, communities served)
- Cost effectiveness
- Sustainability
- Feasibility
- Additional environmental and community benefits
- Size and location of impact
- Innovation

# Evaluation Criteria

RITERIA EXEMPLARY

#### **Activities**

Project activities are clearly stated, specific, realistic, and measurable.

- The activities described are very clear, concise, and easy to understand.
- Project activities, including current and proposed operations, equipment, and processes are explained.
- Clearly defines link between project activities and how food waste will be reduced.



#### Impact

Estimated weight in pounds of food that will be recovered.

Addressing food access and food justice are a priority for the work being completed.

- Clear demonstration of how the program will result in additional pounds of food recovered.
- Estimation of food recovery is realistic regarding project activities.
- Estimated amount of food recovery represents a significant amount of waste prevented.
- Programming focuses on priority populations, geographic areas and/or foods that are healthy and culturally specific

#### Other considerations

Implementation of a new or innovative approach

Addressing gaps in the current food recovery system

- Clear demonstration of how proposed work will improve the food recovery system in a unique way
- Clear demonstration of meeting priority needs in the food recovery system (ex: meats, other high-value foods)
- Staff roles and tasks clearly outlined

Capacity to complete the work

# **Evaluation Criteria**

| CRITERIA   | E X E M P L A R Y  |
|--|--|
| Engagement How well employees, food recipients/clients and/or the general community are engaged in project activities. | <ul> <li>Project activities benefit and involve many stakeholders to increase their<br/>knowledge and/or involvement in food recovery activities, benefits, and<br/>values.</li> </ul> |
| Sustainability Programming can be sustained beyond the grant period.   | <ul> <li>Evidence presented that the project/programming can be sustained beyond<br/>grant period.</li> </ul>  |
| <b>Feasibility</b> Activities, timeline, and budget are realistic and fit within project description and outcomes.     | Project activities, timeline, and budget are congruent with project description and anticipated outcomes.  |
| Budget   | Budget clearly supports project activities and impacts.  |
|  | Items are eligible for funding.  |



## Summer 2024 Timeline

### **Next Steps**

- Work with your TA to complete application.
- Application and materials available at bizrecycling.com/grants/foodrecovery-grant/

#### **Timeline**



July 19 – Applications Due



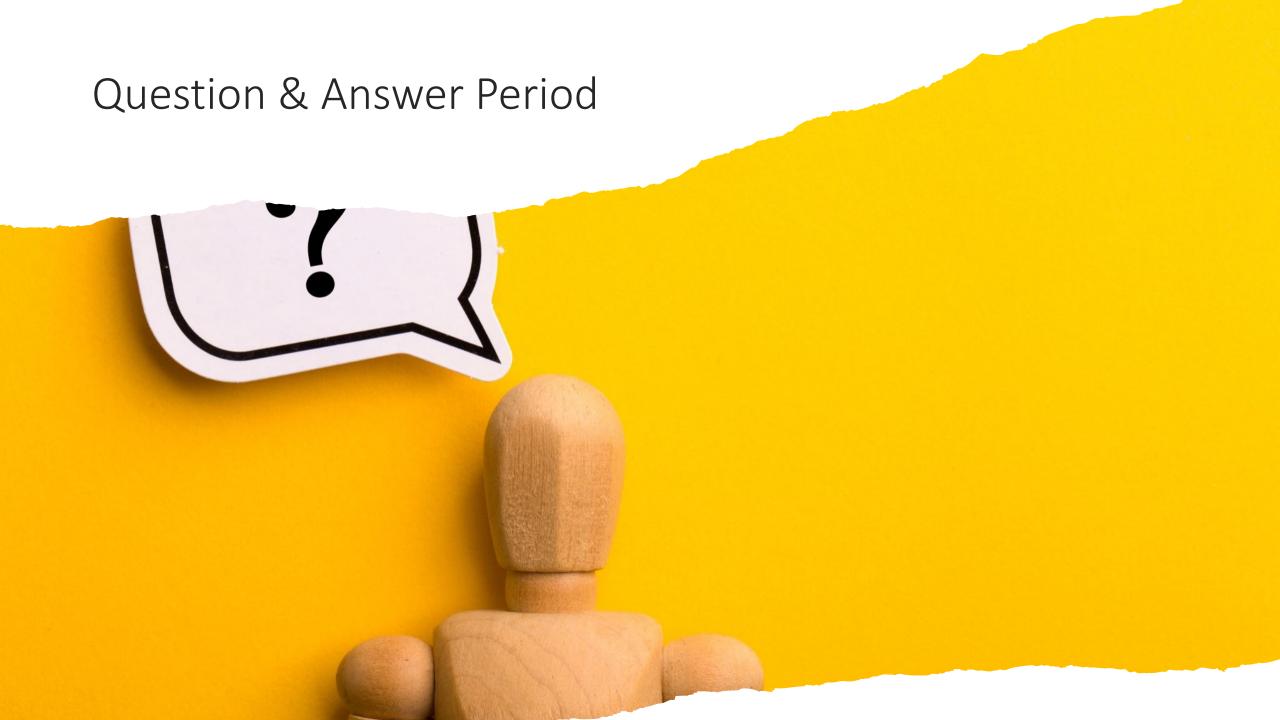
September 2 – Award announcements



September 27 – Contracts done



October - Payments made







## **Technical Assistance Provider**

- Site visits
- Project planning
- Grant assembly and submittal

#### **EcoConsilium**

Jodi Taitt jodi@ecoconsilium.com 763-504-2445

#### Minnesota Waste Wise

Michelle Palm
Mpalm@mnchamber.com
651-292-3907

## **BizRecycling Staff**

- Get assigned a TA provider
- Grant, contract, and payment assistance

Jessica Paquin

jessica.paquin@recyclingandenergy.org

651-259-1845